

2022 REQUESTS FOR PROPOSALS

FREQUENTLY ASKED QUESTIONS



When are proposals due to Delta Regional Authority?

*Proposals must be received via email to smallbusiness@dra.gov no later than **11:59 PM CT on April 8, 2022.***

What is the budget for this program?

*The total proposed budget shall not exceed **\$650,000.***

What is the contract period for the Delta Small Business Academy?

The contract period is for 2022 and 2023. The program development and planning as well as the participation application and selection processes will take place in 2022. The cohort sessions will begin in January 2023 and take place throughout the year and across the DRA footprint.

Who is eligible to submit a proposal for consideration?

Eligible respondents to this proposal include, but are not limited to, non-profit organizations, institutions of higher education, and for-profit companies and corporations that can exhibit the organization's capacity and experience in designing and delivering small business and entrepreneurship programming.

The Delta Small Business Academy appears to be similar to the Delta Leadership Institute but for small business owners. Is that correct?

The Delta Small Business Academy is structured similarly to the Delta Leadership Institute. The goal is to meet small business owners and entrepreneurs where they are to seek opportunities and address challenges by creating an ecosystem of mentorship, peer networking, and resources so that they can grow, develop, and thrive in the DRA region.

Can organizations submit a consortium proposal for consideration?

Yes, organizations can partner to provide a consortium proposal. The proposal should provide clearly defined roles and responsibilities for each organization.

Are indirect costs allowed? If so, is there a maximum?

Indirect cost are allowed and shall not to exceed 10%. Standard administrative overhead expenses (i.e. office expenses, accounting, telephone, utilities) will be allowable.